

SEAT No. :

P-5837

[Total No. of Pages : 2

[6142]-201

S.Y. B.Com.

231 : BUSINESS COMMUNICATION - I

(2019 Pattern) (Semester-III) (CBCS)

Time : 2½ Hours]

[Max. Marks : 50]

Instructions to the candidates :

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.

Q1) A) Fill in the Blanks (Any 5) : [5]

- 1) In communication process, _____ is the media through which a message is conveyed.
 - a) Feedback
 - b) Channel
 - c) Noise
- 2) _____ of business letter contains the name and address of organization, Email Address, Telephone Number, Fax Number etc.
 - a) Reference
 - b) Heading
 - c) Subject
- 3) Conversation, speeches, oral presentations, dialogues and group discussions are the types of _____.
 - a) Speaking
 - b) Writing
 - c) Notes
- 4) _____ is the short form for Biographical data.
 - a) Resume
 - b) Bio-data
 - c) Curriculum Vitae
- 5) 'Closed mind' is included in _____ barrier to communication.
 - a) Psychological
 - b) Linguistic
 - c) Mechanical
- 6) An _____ interview is a kind of Grievance interview.
 - a) Exit
 - b) Entrance
 - c) Promotion

P.T.O.

B) Match the following : [5]

- | | |
|---------------------------|--|
| 1) Mechanical Barriers | a) Process of Communication |
| 2) Feedback | b) Line and Staff Communication |
| 3) Inside Address | c) Ability to complete task within time |
| 4) Diagonal Communication | d) Name and Address of Receiver of Letter |
| 5) Time Management Skills | e) Defects in devices used for communication |

Q2) Write Short Notes (Any 2) : [10]

- a) Non-Verbal Communication.
- b) Physical Appearance of Business Letter.
- c) Effective Listening.
- d) Elements of Curriculum Vitae

Q3) a) Explain the Principles of Effective Communication. [8]

b) Explain the Layout or structure of Business Letter. [7]

Q4) a) Explain Do's and Don'ts of Group Discussion. [8]

b) Draft Job Application Letter for the post of Finance Manager to Varad Textile Ltd, 122, Shaniwar Peth, Pune. [7]



Total No. of Questions : 4]

SEAT No. :

[Total No. of Pages : 6

P5838

[6142]-202

S.Y. B.Com.

232 : CORPORATE ACCOUNTING-I
(2019 Pattern) (CBCS) (Semester-III)

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) *Question No.1 is compulsory.*
- 2) *Solve any 2 questions from remaining question. No. 2, 3, & 4.*
- 3) *Figures to the right side indicate full marks.*

Q1) A) Fill in the blanks (Any five):

[5]

- a) _____ is the part of finance cost.
 - i) Interest Received
 - ii) Purchases,
 - iii) Interest paid
- b) AS 10 is deals with_____
 - i) Accounting for Amalgamation,
 - ii) Property, Plant and Equipment,
 - iii) Consolidated Financial Statement
- c) Profit earned by the company after the date of incorporation is called_____
 - i) Capital Profit,
 - ii) Revenue Profit,
 - iii) Gross profit
- d) Yield value depends on_____
 - i) Net Worth
 - ii) Net Profits
 - iii) Goodwill

P.T.O.

- e) Under profit prior to incorporation, Director fees is allocated on the basis of _____.
 - i) Time Ratio
 - ii) Sales Ratio
 - iii) Post-incorporation
- f) Discount on issue debenture is _____ loss.
 - i) Revenue
 - ii) Capital
 - iii) Gross
- g) Profit post incorporation is available for distribution of _____.
 - i) Dividend
 - ii) Capital
 - iii) Goodwill

B) True or False (Any Five): [5]

- a) Companies Act 2013 is not applicable to private companies.
- b) As per Companies Act 2013, financial statements of the company are prepared in vertical form.
- c) Preliminary expenses are directly recorded to post incorporation period only.
- d) Quoted shares means a shares which are listed with the stock exchange.
- e) Miscellaneous expenses are considered while calculating net assets.
- f) According to AS-14, Net assets method is not recommending in case of going concern.
- g) Extra ordinary items should not be disclosed in statement of profit and loss.

C) Match the following [5]

- | | |
|-------------------------------|-------------------------------------|
| a) Employees Benefit Expenses | i) Consolidated financial statement |
| b) Sales Ratio | ii) Contribution to provident fund |
| c) Capitalized value | iii) Provision for Taxation |
| d) Short Term Provision | iv) Advertisement |
| e) AS 21 | v) Normal Rate of Return |

D) Write short notes (Any three)

[15]

- a) Factors affecting on valuation of shares
- b) Pre incorporation profit and post incorporation profit.
- c) Benefits of Accounting Standards
- d) Accounting Standard-5
- e) Tangible and Intangible Assets

Q2) Shivansh Co. Ltd., Pune was registered with an authorized capital of Rs. 10,00,000 divided into 10,000 Eq. Shares of Rs. 100 each. The following is the Trail Balance of the company as on 31st March 2023. [20]

Trial Balance

As on 31st March 2023

Particulars	Debit (Rs)	Particulars	Credit (Rs)
Stock (01-04-2022)	1,20,000	Share Capital:	
Plant and Machinery	6,00,000	Issued & Subscribed	
Furniture and Fixture	3,00,000	Capital:	
Purchases	7,70,000	5,000 Eq. Shares of	
Sales Return	10,000	Rs.100 each fully paid	5,00,000
Salary	30,000	General Reserve	1,00,000
Wages	70,000	6% Debentures	3,00,000
Sundry Debtors	80,000	Sundry Creditors	50,000
Bills Receivable	40,000	Sales	12,00,000
Cash in Hand	1,07,000	Purchase Return	20,000
Cash at Bank	1,00,000	Bills Payable	30,000
Bank Interest	12,000	Profit & Loss A/c	
Interest on 6%		(01-04-2022)	80,000
Debentures	18,000	Rent Received	10,000
Audit Fees	8,000		
Rent, Rates			
and Taxes	10,000		
General Expenses	5,000		
Goodwill	10,000		
	22,90,000		22,90,000

Additional Information:

- a) Stock as on 31st March 2023 was valued at Rs.90,000.
- b) Depreciation is to be charged on Plant & Machinery and Furniture & Fixture at 5% and 10% respectively.
- c) Outstanding Salary of Rs.5,000 and rent paid in advanced Rs.3,000.
- d) Provide 5% provision on sundry debtors for doubtful debts.
- e) Transfer of Rs.5,000 for General Reserve.

(Note : only prepare required notes)

You are required to prepare Balance Sheet and Statement of Profit & Loss for the year ended 31st March 2023 as per Companies Act 2013 Schedule III

Q3) Harsha Ltd. Mumbai was incorporated on 1st August 2022 to take over the running business of Raj Traders as a going concern from 1st April 2022. Following was the Statement of Profit & Loss for the year ended 31st March 2023. **[20]**

In the books of Harsha Ltd, Mumbai

Profit and Loss Account for the year ended 31st March 2023

Dr		Cr	
Particulars	Rs.	Particulars	Rs.
To Rent & Taxes	30,000	By Gross Profit	2,10,000
To Electricity	4,800		
To Salaries	72,000		
To Commission	12,000		
To Advertisement	8,000		
To Interest on Loan	6,000		
To Discount	7,000		
To Office Expenses	15,000		
To Carriage	6,000		
To Preliminary Expenses	13,000		
To Bad debts	4,000		
To Interest on capital			
to Partner	1,000		
To Net Profit	31,200		
	2,10,000		2,10,000

Additional information:

- a) The total sales for the year ending on 31st March 2023 was Rs.18,00,000/-, divided in to Rs.6,00,000/- for the period up to 1st August 2022 and Rs.12,00,000/- for the remaining period.
- b) Bad Debts were directly proportionate to the sales.

Prepare a statement showing profit prior to and after incorporation of Harsha Ltd., Mumbai.

Q4) a) Following is the Balance Sheet of Sameer Ltd., Pune on 31st March 2023. **[14]**

Liabilities	Rs.	Assets	Rs.
Share Capital		Freehold Premises	1,00,000
20,000 Equity Shares of		Machinery	1,40,000
Rs. 10 each fully paid	2,00,000	Furniture	28,000
Reserve & Surplus		Stock in trade	40,000
Reserve Fund	1,00,000	Debtors	88,000
Profit & Loss A/c	32,000	Bank balance	52,000
<u>Current Liabilities</u>		Formation Expenses	4,000
Creditors	90,000		
Bills Payable	30,000		
	4,52,000		4,52,000

Additional Information:

- i) Assets are valued as

Goodwill	Rs. 88,000
Freehold premises	Rs. 2,60,000
Machinery	Rs. 144,000
Furniture	Rs. 48,000
Stock in trade	Rs. 50,000
Debtors	Rs. 78,000

- ii) The profits of the company during the last three years were as follows.
- | | | |
|------|---|--------------|
| 2021 | - | Rs. 90,000 |
| 2022 | - | Rs. 98,000 |
| 2023 | - | Rs. 1,00,000 |
- iii) It is the practice of the company to transfer 25% of profit to reserve fund.
- iv) The fair yield in respect of equity shares of similar type of companies is ascertained at 10%.

Find out the value of each Equity Share as per

- 1) Intrinsic Value Method
- 2) Yield Value Method
- 3) Fair Value Method

- b) Shubhangi Co. Ltd. purchased a plot of land for which the following information has been given. [6]

Purchase of Land	:	Rs.12,00,000
Transfer of Title	:	Rs.1,00,000
Other Legal Charges	:	Rs.50,000
Cost of demolition of old building present on the land	:	Rs.40,000
Sale of scrap of old building	:	Rs.8,000

You are required to calculate the cost of land



Total No. of Questions : 6]

SEAT No. :

P-5839

[Total No. of Pages : 4

[6142]-203

S.Y. B.Com.

**233 : BUSINESS ECONOMICS - I (Macro) - I
(2019 Pattern) (CBCS) (Semester - III)**

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates :

- 1) *Q.1 and Q.6 are compulsory.*
- 2) *Solve any 3 questions from the remaining questions 2 to 5.*
- 3) *Draw neat diagrams wherever necessary.*

Q1) a) Fill in the blanks (any 5) : [5]

- i) Macro economics is concerned with _____.
(Individual decision, Theory of firm, Individual Income, Aggregate economic activity)
- ii) The average income of a country is also known as _____.
(Per Capita Income, Disposable Income, National Income, Real Income)
- iii) The book of General theory of employment, Intrest and money was written by _____.
(Dr. Marshall, Adam Smith, J.B. Say, J.M. Keynes)
- iv) The investment that is depends on the level of Income or the rate of Intrest is called _____.
(Gross Investment, Induced Investment, Autonomous Investment, Net Investment)
- v) $NNP = GNP$ _____.
(Indirect Tax, Direct Tax, Depreciation, Personal Income)
- vi) A consumption is the function of _____.
(Investment, Rate of Intrest, Income, expenditure)

P.T.O.

b) Match the following : [5]

Group - A	Group - B
i) Wealth of Nation	a) J.M. Keynes
ii) Supply's Law of market	b) CSO (Central Statistical Organization)
iii) Saving Function	c) J.B. Say
iv) Published Nation Income Data	d) $S = F(Y)$
v) Psychological law of consumption	e) Adam Smith
	f) NITI Ayog

Q2) What is Macro economics? Explain the scope and Limitations of Macro economics. [15]

Q3) Define the meaning of National Income. Explain the various concepts of National Income. [15]

Q4) A critically evaluate the keynesian theory of employment. [15]

Q5) What is consumption function? Explain the determinants of consumption function. [15]

Q6) Write a short notes on (any 3) : [15]

- a) Consumption function
- b) Effective Demand
- c) Macro economic objectives
- d) Importance of National Income
- e) Investment multiplier



Total No. of Questions : 6]

P-5839

[6142]-203

S.Y. B.Com.

233 : BUSINESS ECONOMICS - I (Macro) - I

व्यावसायिक अर्थशास्त्र (समग्र) - I
(2019 Pattern) (CBCS) (Semester - III)
(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 70

- सूचना : 1) प्रश्न क्र. 1 आणि प्रश्न क्र. 6 सोडविणे अनिवार्य आहे.
2) प्रश्न क्र. 2 ते प्रश्न क्र. 5 पैकी कोणतेही तीन प्रश्न सोडवा.
3) आवश्यक तेथे सुबक आकृत्या काढा.
4) संदर्भासाठी मुळ इंग्रजी प्रश्न पत्रिका पहावी.

-
- प्रश्न 1) अ) रिकाम्या जागा भरा (कोणत्याही 5) [5]
- i) समग्रलक्षी अर्थशास्त्र हे शी संबंधित आहे.
(वैयक्तीक निर्णय, उद्योगसंस्थेचे सिद्धांत, वैयक्तीक उत्पन्न, एकूण आयिक क्रिया)
- ii) देशाच्या सरासरी उत्पन्नास असे ही म्हटले जाते.
(दरडोई उत्पन्न, व्ययशक्य उत्पन्न, राष्ट्रीय उत्पन्न, वास्तव उत्पन्न)
- iii) 'रोजगार, व्याज आणि पैसा विषयक सर्वसाधारण सिद्धांत' हा ग्रंथ यांनी लिहिलेला आहे.
(डॉ. मार्शल, अँडम स्मीथ, जे.बी.से., जे.एम. केन्स)
- iv) जी गुंतवणूक उत्पन्न पातळी किंवा व्याजदर यावर अवलंबून असते त्यास असे म्हणतात.
(स्वायत्त गुंतवणूक, प्रेरित गुंतवणूक, स्थूल गुंतवणूक, निव्वळ गुंतवणूक)
- v) निव्वळ राष्ट्रीय उत्पादन = स्थूल राष्ट्रीय उत्पादन
(अप्रत्यक्ष कर, प्रत्यक्ष कर, घसारा, वैयक्तीक उत्पन्न)
- vi) उपभोग हे चे फलन आहे.
(गुंतवणूक, व्याजदर, उत्पन्न, खर्च)

ब) योग्य जोड्या लावा.

[5]

गट - अ

गट - ब

- | | |
|--|--|
| i) राष्ट्राची संपत्ती | अ) जे.एम. केन्स |
| ii) पुरवठ्याचा बाजार विषयक नियम | ब) सी.एस.ओ. (केंद्रीय सांख्यिकीय संघटना) |
| iii) बचत फलन | क) जे. बी. से |
| iv) राष्ट्रीय उत्पन्न माहिती प्रसिद्धी | ड) $S = F(Y)$ |
| v) उपभोगाचा मानसशास्त्रीय नियम | इ) अँडम स्मीथ |
| | फ) नीती आयोग |

प्रश्न 2) समग्रलक्षी अर्थशास्त्र म्हणजे काय? समग्रलक्षी अर्थशास्त्राची व्याप्ती आणि मर्यादा स्पष्ट करा. [15]

प्रश्न 3) राष्ट्रीय उत्पन्नाची व्याख्या द्या. राष्ट्रीय उत्पन्नाच्या विविध संकल्पना स्पष्ट करा. [15]

प्रश्न 4) 'केन्स' यांच्या रोजगार सिद्धांताचे टिकात्मक मूल्यमापन करा. [15]

प्रश्न 5) उपभोग फलन म्हणजे काय? उपभोग फलनाचे निर्धारक घटक स्पष्ट करा. [15]

प्रश्न 6) टिपा लिहा (कोणत्याही तीन) [15]

- अ) उपभोग फलन
- ब) प्रभावी मागणी
- क) समग्रलक्षी आर्थिक उद्दिष्टे
- ड) राष्ट्रीय उत्पन्नाचे महत्व
- इ) गुंतवणूक गुणक



Total No. of Questions : 6]

SEAT No. :

[Total No. of Pages : 4

P5840

[6142]-204

S.Y. B.Com.

234 : BUSINESS MANAGEMENT - I
(2019 CBCS Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) *Q. No. 1 is compulsory.*
- 2) *Attempt any 4 questions from Q.No.2 to Q.No.6.*
- 3) *Figures to the right indicate full marks.*

Q1) A) Fill in the blank with the most appropriate alternative (any five) : [5]

- i) _____ skills are also known as interpersonal skills
(Human, Conceptual, Technical)
- ii) _____ is the act of estimating future situations.
(Forecasting, Coordination, Control)
- iii) According to Henry Fayol, there should be _____ between authority and responsibility.
(Balance, Conflict, Disagreement)
- iv) _____ reflects the basic purpose and philosophy of an organization.
(Mission, Procedures, Budget)
- v) _____ refers to an estimated plan of incomes and expenses of various activities.
(Schedule, Budget, Vision Statement)
- vi) _____ is a process by which a superior transfers authority to the subordinates.
(Delegation, Forecasting, Planning)

P.T.O.

B) State whether the following statements are True or False : [5]

- i) Management is an Art, Science and a Profession.
- ii) Management can be completely replaced by technology.
- iii) Decision is a selection of the best course of action for achieving a definite objective
- iv) Promotion is an internal source of recruitment
- v) Effective teamwork leads to the achievement of organizational objectives.

Q2) What is 'Management'? Explain the functions of Management. [15]

Q3) Explain the term 'Planning' and its characteristics. [15]

Q4) What is 'Staffing'? Explain the need and importance of staffing. [15]

Q5) Explain the term 'Direction' and its features. [15]

Q6) Write a short note (any three) [15]

- a) Principles of Organization
- b) Teamwork
- c) Levels of Management
- d) External Sources of recruitment



Total No. of Questions : 6]

P5840

[6142]-204

S.Y. B.Com.

234 : BUSINESS MANAGEMENT - I

(2019 CBCS Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास/

/एकूण गुण : 70

- सूचना :-
- 1) प्र.क्र. 1 अनिवार्य आहे.
 - 2) प्र.क्र. 2 ते प्र. क्र. 6 यापैकी कोणत्याही 4 प्रश्नांची उत्तरे लिहा.
 - 3) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.

प्र.1) अ) रिकाम्या जागा भरा. (कोणत्याही पाच)

[5]

- i) कौशल्ये आंतरवैयक्तिक कौशल्ये म्हणूनही ओळखली जातात.
(मानवी, संकल्पनात्मक, तांत्रिक)
- ii) म्हणजे भविष्यातील परिस्थितीचा वेद घेण्याची क्रिया
(पूर्वानुमान, समन्वय, नियंत्रण)
- iii) हेन्री फेओलच्या मते, अधिकार आणि जबाबदारी यांच्यात असणे आवश्यक आहे.
(संतुलन, संघर्ष, मतभेद)
- iv) संस्थेचा मूळ उद्देश आणि तत्त्वज्ञान प्रतिबिंबित करते.
(धोरण/ध्येय (Mission), प्रक्रिया, अंदाजपत्रक)
- v) म्हणजे विविध क्रियाकलापांच्या उत्पन्न आणि खर्चाची योजना
(वेळापत्रक, अंदाजपत्रक, दृष्टी विधान)
- vi) ही एक अशी प्रक्रिया आहे ज्याद्वारे वरीष्ठ अधिकारी अधीनस्थांना अधिकार बहाल करतात.
(अधिकार प्रदान, अंदाज, नियोजन)

ब) चूक की बरोबर ते सांगा.

[5]

- i) व्यवस्थापन ही एक कला, विज्ञान आणि व्यवसाय आहे.
- ii) तंत्रज्ञान व्यवस्थापनाची जागा घेऊ शकते.
- iii) निर्णय म्हणजे निश्चित उद्दिष्ट साध्य करण्यासाठी सर्वोत्तम पर्यायाची निवड करणे.
- iv) पदोन्नती हा भरतीचा अंतर्गत स्रोत आहे.
- v) प्रभावी संघ कार्यामुळे संस्थात्मक उद्दिष्टे साध्य होतात.

प्र.2) व्यवस्थापन म्हणजे काय? व्यवस्थापनाची कार्ये स्पष्ट करा.

[15]

प्र.3) नियोजन म्हणजे काय? नियोजनाची वैशिष्ट्ये स्पष्ट करा.

[15]

प्र.4) कर्मचारी नियुक्ती म्हणजे काय? कर्मचारी नियुक्तीची आवश्यकता व महत्त्व स्पष्ट करा.

[15]

प्र.5) निर्देशन म्हणजे काय? निर्देशनाची वैशिष्ट्ये स्पष्ट करा.

[15]

प्र.6) थोडक्यात टिपा लिहा. (कोणत्याही तीन)

[15]

- अ) संघटनेची तत्त्वे
- ब) समूहकार्य
- क) व्यवस्थापनाचे स्तर
- ड) बहिर्गत भरतीचे स्रोत



Total No. of Questions : 6]

SEAT No. :

P5841

[Total No. of Pages : 4

[6142]-205

S.Y. B. Com.

235 : ELEMENTS OF COMPANY LAW - I
(CBCS 2019 Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) Questions No.1 and 6 are compulsory.*
- 2) Solve any Three questions from the Remaining Question No. 2,3,4 & 5.*
- 3) Figures to the right indicate full marks.*

Q1) A) Fill in the blanks (Any Five)

[5]

- i) As per the Companies Act 2013, the maximum number of members in a private company is _____.

(50, 100, 200)

- ii) _____ Committee has suggested 'One Person Company'.

(Justice Lindley, J.J Irani, S.M. Shah)

- iii) Minimum _____ persons are required for formation of Public Company.

(Two, Seven, Fifty)

- iv) _____ is the final stage in formation of a public company.

(Registration, Rising of Capital, Certificate of Commencement of Business)

- v) A document issued to appeal to the public to buy the shares of the company is called _____.

(Prospectus, Article of Association, Memorandum of Association)

- vi) The preference shares converted into equity shares are called as _____ Preference Shares.

(Redeemable, Irredeemable, Convertible)

P.T.O.

B) Match the following: [5]

- | | |
|--------------------------|--------------------------------|
| i) G. D. R. | a) Artificial Person |
| ii) Civil Liability | b) Dividend at a certain rate |
| iii) Equity Shareholders | c) Global Depository Receipts |
| iv) Company | d) Mis-statement in Prospectus |
| v) Preference shares | e) Owners of the Company |

Q2) Define 'Company'. Explain in detail the features of Company. [15]

Q3) What is Private Company? Discuss in detail the stages information of a private company. [15]

Q4) Define 'Articles of Association'. Explain in detail the contents in Articles of Association. [15]

Q5) Define 'Share Capital'. Explain in detail the structure of share capital. [15]

Q6) Write short notes. (Any three) [15]

- a) Doctrine of Constructive Notice.
- b) Prospectus.
- c) Charitable Company.
- d) Buy - back of Shares.
- e) Conversion of a Private Company into a Public Company.



Total No. of Questions : 6]

P5841

[6142]-205

S.Y. B. Com.

235 : ELEMENTS OF COMPANY LAW - I

(CBCS 2019 Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 70

- सूचना :-
- 1) प्रश्न क्रमांक 1 आणि 6 अनिवार्य आहेत.
 - 2) उर्वरित प्रश्न क्रमांक 2, 3, 4 आणि 5 मधील कोणतेही तीन प्रश्न सोडवा.
 - 3) उजवीकडे दिलेली संख्या पूर्ण गुण दर्शवतात.
-

प्र.1) अ) रिकाम्या जागा भरा. (कोणत्याही 5)

[5]

- i) कंपनी कायदा 2013 अनुसार खाजगी कंपनीची कमाल सदस्य संख्या असते.
(50, 100, 200)
- ii) एक व्यक्ती कंपनी हा प्रकार समितीने सुचविला आहे.
(न्यायमूर्ती लींडले, जे. जे. इराणी, एस.एम.शाह)
- iii) सार्वजनिक कंपनीची स्थापना करण्यासाठी किमान व्यक्तींची आवश्यकता असते
(दोन, सात, पन्नास)
- iv) हा सार्वजनिक कंपनीच्या स्थापनेतील शेवटचा टप्पा आहे.
(नोंदणी, भांडवल उभारणी, व्यवसाय प्रारंभ प्रमाणपत्र)
- v) सर्वसामान्य जनतेने कंपनीचे भाग खरेदी करावेत यासाठी आवाहन करणाऱ्या दस्तऐवजाला असे म्हणतात.
(माहितीपत्रक, घटनापत्रक, नियमावली)
- vi) ज्या अग्रहक भागांचे सामान्य भागात रूपांतर करता येते, त्या भागांना म्हणतात.
(परतफेडीचे अग्रहक भाग, बिगरपरतफेडीचे अग्रहक भाग, परिवर्तनीय अग्रहक भाग)

ब) खालील जोडी जुळवा.

[5]

i) जी.डी.आर.

अ) कृत्रिम व्यक्ती

ii) नागरी दायित्व

ब) विशिष्ट दराने लाभांश

iii) इक्विटी भागधारक

क) जागतिक डिपॉझिटरी पावत्या

iv) कंपनी

ड) विवरणपत्रातील चुकीचे विधान

v) प्राधान्य समभाग

इ) कंपनीचे मालक

प्र.2) 'कंपनी' व्याख्या लिहा. कंपनीची वैशिष्ट्ये सविस्तर स्पष्ट करा.

[15]

प्र.3) खाजगी कंपनी म्हणजे काय? खाजगी कंपनीच्या स्थापनेतील अवस्था सविस्तर स्पष्ट करा.

[15]

प्र.4) नियमावलीची व्याख्या लिहा. नियमावलीतील मजकूर सविस्तर स्पष्ट करा.

[15]

प्र.5) भागभांडवल व्याख्या लिहा. भागभांडवलाची रचना सविस्तर स्पष्ट करा.

[15]

प्र.6) टिपा लिहा. (कोणत्याही तीन)

[15]

अ) रचनात्मक सूचनेचा सिद्धांत

ब) माहितीपत्रक

क) धर्मादाय कंपनी

ड) भागांची पुनखरेदी

इ) खाजगी कंपनीचे सार्वजनिक कंपनीत रूपांतर



Total No. of Questions : 4]

SEAT No. :

P5842

[Total No. of Pages : 4

[6142]-206

S.Y.B.Com.

236 (A) : BUSINESS ADMINISTRATION - I
(CBCS 2019Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) A) Fill in the blank with the most appropriate alternative (any Five) [5]

- i) Sole trade organization is also called as_____.
(Partnership, Individual Proprietorship, Joint stock Company).
- ii) Limited liability Partnership Act was passed in_____.
(2008, 2004, 2013)
- iii) Micro manufacturing and service unit was increased to rupees_____of investment.
(50 Crore, 5 Lakh, 1Crore)
- iv) _____means the use of economic goods and services in the satisfaction of human wants.
(Consumption, Growth, Production)
- v) India adopted a policy of globalisation in the year_____.
(1991, 1999, 2014)
- vi) The Small Industries Development Association is headquartered in_____.
(Nagpur, Mumbai, New Delhi)

P.T.O.

B) Match the following. [5]

Column 'A'	Column 'B'
i) Public Limited Company	a) 2006
ii) Private Limited Company	b) Single Ownership
iii) Limited Liability Partnership Act	c) 2008
iv) Sole Proprietorship	d) Maximum 200 Members
v) MSME Development Act	e) Maximum unlimited Members

Q2) Write a short note (any two) [10]

- a) Functions of Administration
- b) One Person Company
- c) Cultural Environment of Business
- d) Business Promotion

Q3) a) Define the term Administration. Explain the difference between management and administration. [8]

b) Define the term entrepreneurship. Explain the objectives of entrepreneurship. [7]

Q4) a) Define the term Business Environment. Explain the different constituents of business environment. [8]

b) Explain business components to be focused for business development. [7]



Total No. of Questions : 4]

P5842

[6142]-206

S.Y.B.Com.

236 (A) : BUSINESS ADMINISTRATION - I

(CBCS 2019 Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 50

- सूचना :- 1) सर्व प्रश्न अनिवार्य आहेत.
2) उजवीकडे दिलेली संख्या पूर्ण गुण दर्शवतात.
-

प्र.1) अ) रिकाम्या जागा भरा (कोणत्याही 5)

[5]

- i) एकल व्यापारी संघटनेला व्यवसाय असे देखील म्हणतात.
(व्यक्तिगत मालकी, भागीदारी, संयुक्त भांडवली कंपनी)
- ii) मर्यादित देयता भागीदारी कायदा साली संमत करण्यात आला.
(2008, 2004, 2013)
- iii) ज्या उद्योगांची गुंतवणूक रुपयांच्या आत असेल त्याला लघु सूक्ष्म उद्योग असे म्हणतात.
(50 कोटी, 5 लाख, 1 कोटी)
- iv) म्हणजे मानवी गरजा पूर्ण करण्यासाठी आर्थिक वस्तू आणि सेवांचा वापर होय.
(उपभोग, वाढ, उत्पादन)
- v) भारताने मध्ये जागतिकीकरणाचे धोरण स्वीकारले.
(1991, 1999, 2014)
- vi) लघुउद्योग विकास संघटनेचे मुख्य कार्यालय येथे आहे.
(नागपूर, मुंबई, नवी दिल्ली)

ब) योग्य जोड्या जुळवा.

[5]

रकाना 'अ'	रकाना 'ब'
i) सार्वजनिक कंपनी	अ) 2006
ii) खाजगी मर्यादित कंपनी	ब) व्यक्तिगत मालकी
iii) मर्यादित देयता भागीदारी कायदा	क) 2008
iv) एकल व्यापारी संघटना	ड) कमाल 200 सभासद
v) एमएसएमई विकास कायदा	इ) कमाल अमर्यादित सभासद

प्र.2) थोडक्यात टिपा लिहा. (कोणत्याही 2)

[10]

- अ) प्रशासनाची कार्ये
- ब) एक व्यक्ती कंपनी
- क) व्यवसायाचे सांस्कृतिक वातावरण
- ड) व्यवसाय प्रोत्साहन

प्र.3) अ) प्रशासनाची व्याख्या द्या. व्यवस्थापन आणि प्रशासन यातील फरक स्पष्ट करा.

[8]

ब) उद्योजकता व्याख्या द्या. उद्योजकतेची उद्दिष्टे स्पष्ट करा.

[7]

प्र.4) अ) व्यवसाय पर्यावरण व्याख्या द्या. व्यावसायिक पर्यावरणातील विविध घटक स्पष्ट करा.

[8]

ब) व्यवसाय विकासावर लक्ष केंद्रित करण्यासाठी व्यवसायिक घटक स्पष्ट करा.

[7]



Total No. of Questions : 4]

SEAT No. :

P5843

[Total No. of Pages : 4

[6142]-207

Second Year B.Com.

BANKING & FINANCE - I

236 (B) : Indian Banking System - I

(CBCS 2019Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right side indicate full marks.*

Q1) A) Fill in the blanks with the appropriate alternative. (any Five) [5]

- i) _____ is the Central Bank of India.
 - a) Reserve Bank of India
 - b) State Bank of India
 - c) Central Bank of India
 - d) Punjab National Bank
- ii) _____ was the first presidency Bank of India.
 - a) East India Company
 - b) Bank of Hindustan
 - c) Bank of Bengal
 - d) Bank of Bombay
- iii) The _____ operates under the laws of a foreign country.
 - a) Public Bank
 - b) Foreign Bank
 - c) Private Bank
 - d) Co-operative Bank
- iv) The government holds _____ of the shares in public sector banks.
 - a) Minimum 75%
 - b) Minimum 50%
 - c) More than 25%
 - d) More than 50%
- v) _____ of the following bank is not an old Private Bank.
 - a) Karnataka Bank
 - b) City Union Bank
 - c) Axis Bank
 - d) Kotak Mahindra Bank
- vi) The ratio between cash in hand and total assets maintained by the bank is called _____.
 - a) Statutory Bank Ratio
 - b) Statutory Liquidity Ratio
 - c) Central Bank Reserve
 - d) Central Liquid Reserve

P.T.O.

B) Match the following. [5]

<u>Column A</u>	<u>Column B</u>
i) Repo Rate	a) 1926
ii) UCO Bank	b) Mobilisation of savings
iii) Royal Commission	c) 1991
iv) Nationalisation of Banks	d) Repurchase Rate
v) New Private Sector Banks	e) Nationalised Bank

Q2) Write Short Notes. [10]

- a) Bank Rate.
- b) Difference between scheduled and non-scheduled Banks.
- c) Role of private sector banking in economic development.
- d) Features of public sector banks.

Q3) a) Describe role of Banking in economic development. [8]

b) Explain evolution of Reserve Bank of India. [7]

Q4) a) State the classification of Private Sector Banks. [8]

b) Explain functions of State Bank of India. [7]



Total No. of Questions : 4]

P5843

[6142]-207

Second Year B.Com.

BANKING & FINANCE - I

236 (B) : Indian Banking System - I

(CBCS 2019Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 50

- सूचना :-
- 1) सर्व प्रश्न सोडविणे अनिवार्य आहे.
 - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
 - 3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.

प्र.1) अ) योग्य पर्यायासह खालील रिक्त जागा भरा. (कोणतेही पाच)

[5]

- i) ही भारतातील मध्यवर्ती बँक आहे.
अ) भारतीय रिझर्व्ह बँक ब) भारतीय स्टेट बँक
क) सेंट्रल बँक ऑफ इंडिया ड) पंजाब नॅशनल बँक
- ii) ही भारताची पहिली प्रेसिडेन्सी बँक होती.
अ) ईस्ट इंडिया कंपनी ब) बँक ऑफ हिंदूस्तान
क) बँक ऑफ बेंगाल ड) बँक ऑफ बॉम्बे
- iii) परदेशी देशाच्या कायद्यानुसार चालते.
अ) सार्वजनिक बँक ब) विदेशी बँक
क) खाजगी बँक ड) सहकारी बँक
- iv) सार्वजनिक क्षेत्रातील बँकामधील समभाग सरकार कडे आहेत.
अ) किमान 75% ब) किमान 50%
क) 25% पेक्षा जास्त ड) 50% पेक्षा जास्त
- v) खालील पैकी बँक ही जुनी खाजगी बँक नाही.
अ) कर्नाटक बँक ब) सिटी युनियन बँक
क) एक्सिस बँक ड) कोटक महिंद्र बँक
- vi) बँकेने राखलेली रोख रक्कम आणि एकूण मालमत्ता यांच्यातील गुणोत्तराला म्हणतात.
अ) वैधानिक बँक प्रमाण ब) वैधानिक तरलाता प्रमाण
क) केंद्रिय बँक राखीव / साठे ड) केंद्रिय द्रव साठा

ब) योग्य जोडया जुळवा.

[5]

गट 'अ'

गट 'ब'

i) रेपो रेट

अ) 1926

ii) युको बँक

ब) बचतीस प्रोत्साहन

iii) रॉयल कमिशन

क) 1991

iv) बँकांचे राष्ट्रीयीकरण

ड) पुनखरेदी दर

v) नवीन खाजगी क्षेत्रातील बँका

इ) राष्ट्रीयीकृत बँक

प्र.2) खालील टिपा लिहा.

[10]

अ) बँक दर

ब) अनुसूचित आणि बिगर अनुसूचित बँकांमधील फरक.

क) खाजगी क्षेत्रातील बँकांची आर्थिक विकासामधील भूमिका.

ड) सार्वजनिक क्षेत्रातील बँकांची वैशिष्ट्ये

प्र.3) अ) आर्थिक विकासामध्ये बँक व्यवसायाच्या भूमिकेचे वर्णन करा.

[8]

ब) भारतीय रिझर्व्ह बँकेची उत्क्रांती स्पष्ट करा.

[7]

प्र.4) अ) खाजगी क्षेत्रातील बँकांचे वर्गीकरण सांगा.

[8]

ब) भारतीय स्टेट बँकेची कार्ये स्पष्ट करा.

[7]



Total No. of Questions : 4]

SEAT No. :

P5844

[Total No. of Pages : 4

[6142]-208

S.Y. B.Com.

236 (C) : BUSINESS LAW AND PRACTICES - I
(CBCS 2019 Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right side indicate full marks.*

Q1) A) Fill in the blank with the most appropriate alternative. (any Five) **[5]**

- i) The voluntary scheme of AGMARK certification is for_____food product.
 - a) Blended Edible Vegetable Oils
 - b) Fat spread
 - c) Ghee having less RM value
 - d) For agricultural commodities for domestic trade & export
- ii) _____year was General Insurance Corporation of India incorporated as a company.
 - a) 1988
 - b) 1972
 - c) 1965
 - d) 1981
- iii) “JINDAGI Ke SATH BHI, JINDAGI KE BAD BHI” is the punch line of the advertisement of which of the following organization _____.
 - a) New India Assurance
 - b) General Insurance Corporation
 - c) ICICI
 - d) Life Insurance Corporation of India
- iv) The Information Technology Act became effect form_____.
 - a) January 2000
 - b) March 1999
 - c) October 2000
 - d) April 1999
- v) _____is the minimum number of empoloyees required to register to register Under shop & establishment act?
 - a) 10
 - b) 20
 - c) 30
 - d) 40
- vi) AGMARK stands for_____.
 - a) Agricultural Produce
 - b) Agricultural Mark
 - c) Agricultural Certificate
 - d) Agricultural Managing Act

P.T.O.

B) Match the following. [5]

<u>Column A</u>	<u>Column B</u>
i) LIC	a) Single ownership
ii) HTPP	b) Hyper Transfer Text Protocol
iii) Departmental stores	c) Life Insurance Corporation
iv) Claim	d) Huge capital
v) Sole trading concern	e) Demand made by insured to insurer for loss occurred due to mishap

Q2) Write a short notes (any two) [10]

- a) Agriculture produce
- b) Basic principles of General Insurance
- c) Electronic signature
- d) Provision of worker welfare

Q3) a) Define direct marketing? Explain the advantages of direct marketing. [8]

b) Explain the Various types of general insurance. [7]

Q4) a) Explain the Evaluation of IT Act, 2000. [8]

b) Explain the various definitions under shop and establishment Act 1948, working hours, Interval Rest, overtime wages. [7]



Total No. of Questions : 4]

P5844

[6142]-208

S.Y.B.Com.

236 (C) : BUSINESS LAW AND PRACTICES - I

(CBCS 2019 Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 50

- सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मुळ इंग्रजी प्रश्न पत्रिका पहावी.

प्र.1) अ) रिकाम्या जागा भरा. (कोणत्याही 5)

[5]

- i) अँगमार्क हे प्रमाणिकरण खाद्य उत्पादनासाठी वापरले जाते.
अ) मिश्रित खाद्य वनस्पती तेल
ब) चरबी वाढण्यासाठी असणारे
क) तुप
ड) देशांतर्गत व्यापार आणि कृषी मालासाठी
- ii) भारतीय साधारण विमा महामंडळ मध्ये आमलात आले.
अ) 1988 ब) 1972
क) 1965 ड) 1981
- iii) 'जिंदगी के साथ भी जिंदगी के बाद भी' ही जाहिरातीची मुख्य लाईन कंपनीची आहे.
अ) न्यू इंडिया अँश्युरन्स ब) जनरल ईन्शूरन्स कॉर्पोरेशन
क) आयसीआयसीआय ड) भारतीय आयुर्विमा महामंडळ
- iv) माहिती तंत्रज्ञान कायदा यावर्षी अंमलात आला.
अ) जानेवारी, 2000 ब) मार्च, 1999
क) ऑक्टोबर, 2000 ड) एप्रिल, 1999
- v) दुकाने आणि आस्थापना कायद्यांतर्गत आस्थापना नोंदणीसाठी कर्मचाऱ्यांची संख्या असावी.
अ) 10 ब) 20
क) 30 ड) 40
- vi) अँगमार्कचे विस्तारित रूप
अ) कृषी उत्पादन ब) कृषी चिन्ह
क) कृषी प्रमाणपत्र ड) कृषी व्यवस्थापन कायदा

ब) जोडया लावा.

[5]

रकाना अ

- i) एल. आय. सी
- ii) एच.टी.पी.पी.
- iii) विभागीय दुकाने
- iv) दावा
- v) एकल व्यापारी संख्या

रकाना ब

- अ) एकल मालकी
- ब) हायपर ट्रान्सफर टेक्स प्रोटोकॉल
- क) जीवन विमा महामंडळ
- ड) प्रचंड भांजवल
- इ) अपघाता मुळे झालेल्या
नुकसानासाठी विमाधारकाने
केलेली मागणी

प्र.2) टिपा लिहा. (कोणत्याही 2)

[10]

- अ) कृषी उत्पादन
- ब) सामान्य विम्याची मुलभूत तत्वे
- क) इलेक्ट्रॉनिक स्वाक्षरी
- ड) कामगार कल्याणाच्या तरतुदी

प्र.3) अ) प्रत्यक्ष विपणन म्हणजे काय? प्रत्यक्ष विपणनाचे फायदे लिहा.

[8]

ब) सामान्य विम्याचे प्रकार स्पष्ट करा.

[7]

प्र.4) अ) माहिती तंत्रज्ञान कायदा 2000 ची उत्क्रांती स्पष्ट करा.

[8]

ब) दुकाने आणि आस्थापना संख्या कायदा 1948 अंतर्गत, कामाचे तास, विश्रांतीसाठी मध्यांतर, जादा काम वेतन या संकल्पना स्पष्ट करा.

[7]



Total No. of Questions : 4]

SEAT No. :

P5845

[Total No. of Pages : 4

[6142]-209

S.Y.B.Com.

236 (D) : CO-OPERATION AND RURAL DEVELOPMENT - I
(CBCS 2019Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

- Q1) A) Fill in the blanks (Attempt Any 5) [5]**
- i) _____Engagement of local people in development project effects to_____.
 - a) Economic Development
 - b) Social Development
 - c) Participatory Development
 - ii) _____is the apex body which co-ordinates the functioning of different financial institutions.
 - a) NABARD
 - b) SEBI
 - c) RBI
 - iii) MGNREGA gives legal guarantee of wage employment of_____days.
 - a) 100
 - b) 200
 - c) 150
 - iv) Panchayats are constituted for_____.
 - a) 3 years
 - b) 5 years
 - c) 10 years
 - v) Famous personality Mr. Popatrao Pawar is belongs to_____village.
 - a) Ralegan Siddhi
 - b) Hivre Bazar
 - c) Hivra Ashram
 - vi) Rural development is a_____in nature.
 - a) Multi challenge
 - b) Multi disciplinary
 - c) None of the above

P.T.O.

B) Match the following. [5]

<u>Group 'A'</u>	<u>Group 'B'</u>
i) Paani Foundation	a) Co-operation sector
ii) Vaikunthlal mehta	b) 2016
iii) MGNREGA Act	c) Panchayat Raj
iv) Naam Foundation	d) 2005
v) Balwant Rai Mehta	e) 2015

Q2) Write Short Notes (Any Two) [10]

- a) Significance of Rural Development.
- b) Limitation of Panchayat Raj.
- c) The work of Dr. Dhananjayrao Gadgil in Rural Development.
- d) Impact of Globalisation on Rural Development.

Q3) a) Explain the features of MGNREGA. [8]

b) Explain in detail the objectives of Rural Development. [7]

Q4) a) Explain the effects of Panchayat Raj System on Rural Development. [8]

b) Discuss the role of Co-operative movement in Rural Development. [7]



Total No. of Questions : 4]

P5845

[6142]-209

S.Y.B.Com.

236 (D) : CO-OPERATION AND RURAL DEVELOPMENT - I

(CBCS 2019 Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 50

- सूचना :-
- 1) सर्व प्रश्न सोडविणे अनिवार्य आहेत.
 - 2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
 - 3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.
-

प्र.1) अ) रिकाम्या जागा भरा. (कोणत्याही पाच)

[5]

- i) विकास प्रकल्पात स्थानिक लोकांच्या गुंतवणूकीचा संदर्भ म्हणजे
अ) आर्थिक विकास
ब) सामाजिक विकास
क) सहभागी विकास
- ii) ही सर्वोच्च संस्था आहे जी विविध वित्तीय संस्थांच्या कामकाजात समन्वय साधते.
अ) नाबार्ड
ब) सेबी
क) आर.बी.आय.
- iii) मनरेगा दिवसांच्या मजुरीच्या रोजगाराची कायदेशीर हमी देते.
अ) 100
ब) 200
क) 150
- iv) पंचायतीची स्थापना साठी केली जाते.
अ) 3 वर्षे
ब) 5 वर्षे
क) 10 वर्षे
- v) प्रसिद्ध व्यक्तित्व श्री पोपटराव पवार हे गावातील आहेत.
अ) राळेगणसिद्धी
ब) हिवरे बाजार
क) हिवरा आश्रम

vi) ग्रामीण विकासाचे स्वरूप आहे.

- अ) बहुआव्हानीय
- ब) बहुविद्याशाखीय
- क) वरीलपैकी काहीही नाही

ब) योग्य जोड्या जुळवा.

[5]

गट 'अ'

गट 'ब'

- i) पाणी फाउंडेशन
- ii) वैकुंठलाल मेहता
- iii) मनरेगा कायदा
- iv) नाम फाउंडेशन
- v) बलवंतराय मेहता

- अ) सहकार क्षेत्र
- ब) 2016
- क) पंचायत राज
- ड) 2005
- इ) 2015

प्र.2) थोडक्यात टिपा लिहा (कोणत्याही दोन)

[10]

- अ) ग्रामीण विकासाचे महत्व
- ब) पंचायतराजच्या मर्यादा
- क) डॉ. धनंजयराव गाडगीळ यांचे ग्रामीण विकासातील कार्ये
- ड) जागतिकीकरणाचा ग्रामीण विकासावरील प्रभाव

प्र.3) अ) मनरेगाची वैशिष्ट्ये स्पष्ट करा.

[8]

ब) ग्रामीण विकासाची उद्दिष्ट्ये सविस्तर स्पष्ट करा.

[7]

प्र.4) अ) पंचायतराज प्रणालीचा ग्रामीण विकासावरील परिणाम स्पष्ट करा.

[8]

ब) सहकारी चळवळीची ग्रामीण विकासातील भूमिका यावर चर्चा करा.

[7]



Total No. of Questions : 4]

SEAT No. :

P5846

[6142]-210

[Total No. of Pages : 3

S.Y. B.Com.

236 E : COST AND WORKS ACCOUNTING - I
(2019 Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicates full marks.*
- 3) *Use of calculator is allowed.*

Q1) A) Fill in the blanks by choosing the proper alternative given in the bracket.
(any five) **[5]**

- a) Bill of material is prepared by the _____ department
(Planning, Account, Production)
- b) In ABC Analysis 'B' stand for _____.
(Best, Better, Before)
- c) Perpetual inventory control is the _____ stock checking system.
(Half yearly, quarterly, continuous)
- d) The total of Prime cost + Factory overheads is known as _____.
(Factory Cost, Cost of Production, Total Cost)
- e) _____ is a non-cost item.
(Consumables, Carriage Outward, Donation)
- f) _____ is the unit of quantity of product, service or time in relation to which costs may be ascertained or expressed.
(Cost center, cost unit, inventory control)

B) Match the following Pairs:

[5]

Group 'A'

Group 'B'

- | | |
|----------------------------|----------------------------------|
| a) EQQ | i) HP |
| b) Legal fees | ii) Ordering Cost |
| c) Power | iii) Inventory Control |
| d) Material Turnover Ratio | iv) Administrative Overheads |
| e) ABC Analysis | v) Fast and slow moving material |

P.T.O.

Q2) Write short notes on any two of the following:

[10]

- a) Distinction between Financial and Cost Accounting.
- b) Classification of Cost on the basis of Functions.
- c) Cost Centre and Cost unit.
- d) Distinguish between Store ledger and Bin Card.

Q3) a) Following is the data of Super Industries, Saswad for the year ended 31st March, 2023.

[8]

Particulars	Amount
Sales	5,25,000
Purchases	2,40,000
Carriage outward	25,000
Direct Wages	1,00,000
Salesman's Salary	60,000
Repairs to office building	40,000
Gas, Fuel and Water	25,000
Repairs to Machinery	8,000
Opening stock of raw material	1,25,000
Closing stock of raw material	25,000
Bad debts	10,000

You are required to prepare a Cost Sheet for the same computing the following:

- i) Cost of Material Consumed
 - ii) Prime Cost
 - iii) Works/Factory Cost
 - iv) Cost of Production
 - v) Total Cost
 - vi) Profit / Loss
- b) The annual consumption of a product is 60,000 units each costing Rs.2000 and the carrying cost is 20% of the Inventory value. The ordering cost amounts to Rs.1200 per order.

Calculate the economic ordering quantity and also compute the number of orders in a year.

[7]

- Q4) a)** Minimum Consumption : 100 unit [8]
Maximum Consumption : 150 units
Normal Consumption : 120 units
Reorder Quantity : 1500 units
Reorder Period : 10 to 15 days
Normal Reorder Period : 12 days
Calculate the following:
i) Maximum Stock Level
ii) Minimum Stock Level
iii) Reorder Level
iv) Average Stock Level
- b) Describe in brief the procedure for Purchase of Material from outside market. [7]



Total No. of Questions : 6]

SEAT No. :

P5847

[Total No. of Pages : 3

[6142]-211

S.Y.B.Com.

236 (F) : BUSINESS STATISTICS - I
(2019 Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) *Q.No.1 and Q.No.6 are compulsory.*
- 2) *Solve any 3 questions from Q.2 to Q.5.*
- 3) *Use of statistical table and calculator is allowed.*
- 4) *Figures to the right indicate full marks.*
- 5) *Symbols have their usual meanings.*

Q1) A) Choose the correct alternative in each of the following. (any five):**[5×1=5]**

- a) Which of the following is not an example of attribute?
 - i) Literacy
 - ii) Intelligence
 - iii) Blindness
 - iv) No. of pages in a book
- b) The range in which multiple correlation coefficient lies is_____.
 - i) -1 to 1
 - ii) 0 to 1
 - iii) 0 to ∞
 - iv) $-\infty$ to ∞
- c) Vital statistics is a branch of biometry which deals with data and laws of_____.
 - i) Marriages
 - ii) Births
 - iii) Deaths
 - iv) All the above
- d) Normally a life tables is constructed for an age interval_____.
 - i) One year
 - ii) Five years
 - iii) Five to ten years
 - iv) Ten years
- e) With the 3 attributes A, B and C, the number of first order classes is_____.
 - i) 6
 - ii) 9
 - iii) 12
 - iv) 3
- f) The regression planes coincide if the value of determinant of correlation matrix R, $|R| =$ _____.
 - i) 0
 - ii) 1
 - iii) -1
 - iv) > 0

P.T.O.

- B) State whether following statements are true or false (any five): **[5×1=5]**
- Beautyness is an example of attribute.
 - The multiple correlation coefficient $R_{1.23}$ may be negative.
 - NRR mainly depends on number of female births.
 - Life tables are prepared for both humans as well as animals.
 - If all ultimate class frequencies are non-negative, then data are consistent.
 - If $R_{1.23} = 1$ then $R_{2.13} = 1$.

Q2) Attempt each of the following: **[3×5=15]**

- A report regarding examination is given below:
Total number of students appeared for examination is 1000, among them 550 were boys. Among them 1000 students, 700 students are successful, 300 students are successful boys. Find the number of successful girls, no. of unsuccessful girls and no. of unsuccessful boys.
- Test whether the attributes A and B are independent, given that $(AB) = 10$, $(A\bar{B}) = 30$, $(\bar{A}B) = 40$, $(\bar{A}\bar{B}) = 120$
- Define the following: dichotomy, positive attribute, negative attribute, order of a class-frequency.

Q3) Attempt each of the following: **[3×5=15]**

- If $\bar{X}_1 = 0, \bar{X}_2 = 0, \bar{X}_3 = 0, \sigma_1 = \sigma_2 = \sigma_3 = 1$ and $r_{12} = r_{13} = r_{23} = k$ then find the equation of least square regression plane of X_1 on X_2 and X_3 .
- In a trivariate data the total correlation coefficients are $r_{12} = 0.7$, $r_{13} = -0.8$ and $r_{23} = 0.9$. Are these values consistent?
- Explain the concept of multiple correlation in case of trivariate data. Also obtain the expression for multiple correlation coefficient $R_{1.23}$ in terms of total correlation coefficients r_{12} , r_{13} and r_{23} .

Q4) Attempt each of the following: **[3×5=15]**

- Define the terms: Vital event, rate of vital event, C.D.R., C.B.R, Age specific death rate (ASDR).
- Compute C.B.R., G.F.R., A.S.F.R. for the following data:

Age-group	15-19	20-24	25-29	30-34	35-39	40-44
No. of Women	24000	20000	15000	12000	6000	4000
No. of births	800	2400	2000	600	120	10

The total population is 186300

- c) Compute G.R.R. and N.R.R. for the following data, comment on result.

Age-group	15-19	20-24	25-29	30-34	35-39	40-44
No. of Women	16000	15000	16500	14000	16000	12000
Female births	160	225	330	210	144	90
Survival rate	0.91	0.90	0.89	0.88	0.87	0.86

Q5) Attempt each of the following:

[3×5=15]

- Define life table, construction of life table in detail.
- Complete the following life table:

Age(x)	lx	dx	qx	Px	Lx	Tx	e_x^0
20	10000	-	-	-	-	-	-
21	9873					83269	

- c) Given the following data:

Age(x)	61	62	63	64	65	66
lx	871	575	366	222	129	71

find the probability that,

- A person aged 63 will die in next 3 years,
- A person aged 62 will survive in next 2 years.

Q6) Write a short note on the following. (any 3)

[3×5=15]

- Order of a class, dot operator to find relation between class frequency (upto order 3), fundamental set of class frequencies.
- Residual, properties of residuals, coefficient of regression, relation between regression coefficients and multiple correlation coefficient.
- Methods of collecting vital statistics, Mortality rates, Fertility rates.
- Any three application of life-table, Expectation of life.
- Partial correlation, partial correlation coefficient, relation between multiple, partial and total correlation coefficients.



Total No. of Questions : 4]

SEAT No. :

P5848

[Total No. of Pages : 4

[6142]-212

S.Y.B.Com.

236 (G) : BUSINESS ENTREPRENEURSHIP - I
(2019Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) A) Fill in the blanks (Any 5) [5]

- i) Entrepreneurs contribute to the growth of _____ development.
 - a) Economic
 - b) Political
 - c) Legal
- ii) _____ is the process of starting and developing a business.
 - a) Entrepreneurship
 - b) Customer
 - c) Seller
- iii) Snap Deal is related to _____ entrepreneurs.
 - a) environment
 - b) social
 - c) internet
- iv) Dr. Anand Deshpande is the CEO of _____ foundation.
 - a) DeAsara
 - b) Aaple Ghar
 - c) Snap Deal
- v) _____ is the art of measuring and reporting the social and moral performance of an organization.
 - a) Social Audit
 - b) Financial Audit
 - c) Environmental Audit
- vi) _____ means that business adheres to ethical principles.
 - a) Business Ethics
 - b) Business Unethics
 - c) Corporate Social Responsibility

P.T.O.

B) Match the following. [5]

Group 'A'

- i) David C. McClelland
- ii) Snap Deal
- iii) Help us Green
- iv) Business ethics
- v) Principals of Innovation

Group 'B'

- a) Rohit Bansal
- b) Peter Drucker
- c) Moral value
- d) Ankit Agarwal
- e) Kakinada experiment

Q2) Write Short Notes (Any 2) [10]

- a) Difference between self-employment and entrepreneurship.
- b) Artistic entrepreneurs.
- c) Technique and tools of creativity.
- d) Leadership by example.

Q3) a) What is an entrepreneur? Explain the characteristics of entrepreneur. [8]

- b) What is environmental entrepreneur? Explain importance of environmental entrepreneur. [7]

Q4) a) What is innovation? Explain various principles of innovation given by Peter Drucker. [8]

- b) What is 'Social Responsibility of Business'? Explain Social Responsibility of business towards government and society. [7]



Total No. of Questions : 4]

P5848

[6142]-212

S.Y.B.Com.

236 (G) : BUSINESS ENTREPRENEURSHIP - I

(2019Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 50

- सूचना :-
- 1) सर्व प्रश्न अनिवार्य आहेत.
 - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
 - 3) संदर्भासाठी मुळ इंग्रजी प्रश्नपत्रिका पहावी.
-

प्र.1) अ) रिकाम्या जागा भरा. (कोणत्याही पाच)

[5]

- i) उद्योजक विकासाच्या वाढीस योगदान देतात.
अ) आर्थिक
ब) राजकीय
क) कायदेशीर
- ii) ही व्यवसाय सुरु करण्याची व विकसित करण्याची प्रक्रिया आहे.
अ) उद्योजकता
ब) ग्राहक
क) विक्रेता
- iii) स्नॅप डील हे उद्योजकांशी संबंधित आहे.
अ) पर्यावरण
ब) सामाजिक
क) इंटरनेट
- iv) डॉ. आनंद देशपांडे हे फाउंडेशनचे मुख्य कार्यकारी अधिकारी आहेत.
अ) देआसरा
ब) आपले घर
क) स्नॅप डील
- v) म्हणजे एखाद्या संस्थेचा सामाजिक आणि नैतिक कामगिरीचे मोजमाप करून अहवाल देणे होय.
अ) सामाजिक अंकेक्षण
ब) आर्थिक अंकेक्षण
क) पर्यावरणविषयक अंकेक्षण

- vi) म्हणजे व्यवसायाने नैतिक तत्त्वांचे पालन करणे होय.
 अ) व्यावसायिक नैतिकता
 ब) व्यावसायिक अनैतिकता
 क) कार्पोरेट सामाजिक जबाबदारी

ब) जोड्या जुळवा. [5]

गट 'अ'	गट 'ब'
i) डेव्हिड सी. मॅकक्लेलँड	अ) रोहित बन्सल
ii) स्नॅप डील	ब) पीटर ड्रुकर
iii) हेल्प अस ग्रीन	क) नैतिक मुल्ये
iv) व्यवसाय नैतिकता	ड) अंकित अग्रवाल
v) नवनिर्मितीचे तत्त्वे	इ) काकीनाडा प्रयोग

प्र.2) टिपा लिहा. (कोणत्याही दोन) [10]

- अ) स्वयंरोजगार (self-employment) आणि उद्योजकता (entrepreneurship) यांमधील फरक
 ब) कलात्मक उद्योजक (Artistic entrepreneurs)
 क) सर्जनशीलतेची तंत्रे आणि साधने (Technique and tools of creativity)
 ड) उदाहरणाद्वारे नेतृत्व (Leadership by example)

प्र.3) अ) उद्योजक म्हणजे काय? उद्योजकांची वैशिष्ट्ये स्पष्ट करा. [8]

ब) पर्यावरणीय उद्योजक म्हणजे काय? पर्यावरणीय उद्योजकाचे महत्त्व स्पष्ट करा. [7]

प्र.4) अ) नवनिर्मिती म्हणजे काय? पीटर ड्रुकरने यांनी दिलेल्या नवनिर्मितीचे विविध तत्त्वे स्पष्ट करा. [8]

ब) व्यवसायाची सामाजिक जबाबदारी म्हणजे काय आहे? शासन आणि समाज यांच्याबाबतच्या व्यवसायाच्या सामाजिक जबाबदाऱ्या स्पष्ट करा. [7]



Total No. of Questions : 4]

SEAT No. :

P5849

[Total No. of Pages : 4

[6142]-213

S.Y.B.Com.

236 (H) : MARKETING MANAGEMENT - I
(CBCS 2019 Pattern) (Semester - III) (Special Paper - I)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) A) Fill in the blanks (Attempt any 5 out of 6) [5]

- i) The basic objective of marketing management is to maintain, increase and satisfy_____.
 - a) Vendors
 - b) Producers
 - c) Customers
 - d) Mediator
- ii) _____is the first stage in the marketing management process.
 - a) Selection of Markets
 - b) Market Research
 - c) Marketing Strategy
- iii) _____is the first step in formulation of the marketing strategy.
 - a) Competitor's Study
 - b) Study of Markets
 - c) Identifying the need of the customer
 - d) Determining the Method of Production
- iv) The marketing planning process starts from_____and ends with the customers.
 - a) Sellers
 - b) Customers
 - c) Producers
 - d) Government
- v) _____ means a series of questions to which answers are sought from different persons.
 - a) Questionnaire
 - b) Observation
 - c) Experiment
 - d) Survey
- vi) To collect primary information and statistics_____method is used.
 - a) Government Publications
 - b) Accounting Books
 - c) Interview
 - d) Publications of Chamber of Commerce

P.T.O.

B) Match the following. [5]

Group A	Group B
i) Marketing Management	a) Consumer Behaviour
ii) McGregor	b) Survey Method
iii) Marketing Strategy	c) All Marketing related functions
iv) Data Collection	d) Long Term rigorous planning of marketing
v) Stages before purchase of Products or services	e) X and Y Theory
	f) Theory of Needs

Q2) Write short notes on (Any Two) [10]

- a) Problems/Limitations of Marketing Management.
- b) Maslow's Theory
- c) Types of Marketing Planning
- d) Role of Marketing Research

Q3) a) Define marketing strategy. Explain the formulation of marketing strategy.[8]

b) Write the characteristics of marketing with respect to Indian Context.[7]

Q4) a) Define marketing planning. Explain the steps in marketing planning process. [8]

b) Explain the difference between marketing information and marketing research. [7]



P5849

S.Y.B.Com.

236 (H) : MARKETING MANAGEMENT - I
(CBCS 2019 Pattern) (Semester - III) (Special Paper - I)
(मराठी रूपांतर)

[एकूण गुण : 50]

सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.
3) संदर्भासाठी मूळ इंग्रजी प्रश्नपत्रिका पहावी.

i) विपणन व्यवस्थापनाचा मुळ उद्देश टिकविणे, वाढविणे व ते समाधानी ठेवणे हा आहे.

अ) विक्रेते ब) उत्पादक
क) ग्राहक ड) मध्यस्थ

ii) विपणन व्यवस्थापन प्रक्रियेतील हा पहिला टप्पा आहे.

अ) बाजारपेठांची निवड
ब) बाजारपेठांचे संशोधन
क) विपणन व्युहचरणा आखणे

iii) विपणन व्यूहरचनेची आखणी करताना हा पहिला टप्पा आहे.

- अ) स्पर्धकांचा अभ्यास
- ब) बाजारपेठांचा अभ्यास
- क) ग्राहक किंवा उपभोक्ता यांची गरज ओळखणे
- ड) उत्पादन पद्धती ठरविणे

iv) विपणन नियोजन प्रक्रियेची सुरुवात पासून सुरु होऊन ग्राहकांपाशी समाप्त होते.

अ) विक्रेता ब) ग्राहक
क) उत्पादक ड) शासन

v) म्हणजे भिन्न - भिन्न व्यक्तींकडून ज्यांची उत्तरे मागविली जातात अशा प्रश्नांची मालिका होय.

अ) प्रश्नावली ब) निरीक्षण
क) प्रयोग ड) सर्वेक्षण

vi) प्राथमिक माहिती व आकडेवारी गोळा करण्यासाठी पद्धतीचा वापर केला जातो.

अ) सरकारी प्रकाशने	ब) जमाखर्चाची पुस्तके
क) मूलाखत	ड) चेंबर ऑफ कॉमर्सची प्रकाशने

ब) जोड्या जुळवा.

[5]

गट - अ

गट - ब

- i) विपणन व्यवस्थापन
- ii) मॅकग्रेगर
- iii) विपणन व्यूहरचना
- iv) माहिती संकलन
- v) उत्पादने किंवा सेवा खरेदी
करण्यापूर्वीचे टप्पे

- अ) ग्राहक वर्तन
- ब) सर्वेक्षण पद्धत
- क) विपणन विषयक सर्व कार्य
- ड) विपणनाचे दीर्घकालीन काटेकोर
नियोजन
- इ) X व Y सिद्धांत
- फ) गरजांचा सिद्धांत

प्र.2) टिपा लिहा. (कोणत्याही दोन)

[10]

- अ) विपणन व्यवस्थापनाच्या समस्या/ मर्यादा
- ब) मॅस्लो यांचा सिद्धांत
- क) विपणन नियोजनाचे प्रकार
- ड) विपणन संशोधनाची भूमिका

प्र.3) अ) विपणन व्यूहरचनेची व्याख्या लिहा. विपणन व्यूहरचनेची आखणी/ रचना स्पष्ट करा.

[8]

ब) भारताच्या संदर्भात विपणनाची वैशिष्ट्ये लिहा.

[7]

प्र.4) अ) विपणन नियोजनाची व्याख्या लिहा. विपणन नियोजनाच्या पायऱ्या/ टप्पे स्पष्ट करा.

[8]

ब) विपणन माहिती व विपणन संशोधन यातील फरक स्पष्ट करा.

[7]



Total No. of Questions : 4]

SEAT No. :

P5850

[Total No. of Pages : 4

[6142]-214

S.Y.B.Com.

236 (I) : AGRICULTURAL AND INDUSTRIAL ECONOMICS - I
(2019 Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) A) Fill in the blanks (attempt any 5 out of 6) [5]

- i) Cultivation of fruits and vegetable is known as _____.
 - a) Sericulture
 - b) Floriculture
 - c) Horticulture
 - d) Agriculture
- ii) Farm management deals with
 - a) Judicious decisions
 - b) Use of scarce resources
 - c) Profit maximization and family satisfaction
 - d) All of the above
- iii) For purchasing of seeds, fertilizers etc the loan distributed is called
 - a) Short term loan
 - b) Long term loan
 - c) Medium term loan
 - d) Long and medium term loan
- iv) Industrilisation often leads _____.
 - a) Poverty
 - b) Decentralisation
 - c) Development
 - d) Population
- v) Electronic Industry is a _____ Industry.
 - a) Small Scale
 - b) Medium Scale
 - c) Large Scale
 - d) None of these
- vi) Which of the following factors that affect the determination of industrial location?
 - a) Raw material availability
 - b) Transporation facilities
 - c) Market availability
 - d) All of the above

P.T.O.

B) Match the following. [5]

A	B
i) Cashcrop	a) Sugarcane
ii) Primary sector	b) Weber
iii) Firm	c) 1999
iv) National Agricultural Insurance scheme	d) Mahindra and Mahindra
v) Theory of Industrial location	e) Agriculture

Q2) Write short notes on (any 2 out of 4) [10]

- a) Importance of Agriculture in Indian Economy.
- b) Advantages of large size of farm
- c) The concept of plant, firm and Industry
- d) Private Sector

Q3) a) What is Agricultural Economics? Explain the Nature and Scope of Agricultural Economics. [8]

b) Explain the causes of price fluctuation in Agriculture. [7]

Q4) a) What is mean by Industrial Economics? Explain the importance of Industrial Economics. [8]

b) Explain the factors affecting the location of Industries. [7]



P5850

S.Y.B.Com.

(मराठी रूपांतर)

[एकूण गुण : 50]

सूचना :- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
2) उजवीकडील अंक पूर्ण गुण दर्शवितात.

[5]

- i) फळे आणि भाजीपाला लागवड म्हणून ओळखली जाते.
अ) सेरीकल्चर ब) प्लोरीकल्चर
क) हॉर्टीकल्चर ड) ऑग्रीकल्चर
- ii) शेती व्यवस्थापन शी व्यवहार करते.
अ) न्यायिक निर्णय ब) दुर्मिळ स्रोतांचा वापर
क) नफा वाढविणे आणि कौटुंबिक समाधान ड) वरीलपैकी सर्व
- iii) बियाणे, खते इ.च्या खरेदीसाठी वितरीत कर्जाला असे म्हणतात.
अ) अल्प मुदतीचे कर्ज ब) दीर्घ मुदतीचे कर्ज
क) मध्यम मुदतीचे कर्ज ड) दीर्घ व मध्यम मुदतीचे कर्ज
- iv) औद्योगिकीकरण मुळे निर्माण होते/ होतो.
अ) गरीबी ब) विकेंद्रीकरण
क) विकास ड) लोकसंख्या
- v) इलेक्ट्रॉनिक उद्योग हे आहेत.
अ) लघू ब) मध्यम
क) मोठे ड) यापैकी नाही
- vi) खालील पैकी कोणते /कोणता घटक औद्योगिक स्थाननिश्चितीवर परिणाम करतो.
अ) कच्च्या मालाची उपलब्धता ब) वाहतूक सुविधा
क) बाजार उपलब्धता ड) यापैकी सर्व

ब) जोड्या जुळवा. [5]

‘अ’

‘ब’

- | | |
|--------------------------------------|--------------------------|
| i) नगदी पीक | अ) ऊस |
| ii) प्राथमिक क्षेत्र | ब) वेबर |
| iii) उद्योगसंस्था | क) 1999 |
| iv) राष्ट्रीय कृषी विमा योजना | ड) महींद्रा आणि महींद्रा |
| v) औद्योगिक स्थाननिश्चितीचा सिद्धांत | इ) शेती |

प्र.2) टिपा लिहा. (चार पैकी कोणत्याही दोन) [10]

- अ) भारतीय अर्थव्यवस्थेत शेतीचे महत्त्व
- ब) मोठ्या धारण क्षेत्राचे फायदे
- क) संयंत्र, उद्योगसंस्था आणि उद्योग – संकल्पना
- ड) खाजगी क्षेत्र

प्र.3) अ) कृषी अर्थशास्त्र म्हणजे काय? कृषी अर्थशास्त्राचे स्वरूप आणि व्याप्ती स्पष्ट करा. [8]

ब) शेतीतील किंमत चढउताराची कारणे स्पष्ट करा. [7]

प्र.4) अ) औद्योगिक अर्थशास्त्र म्हणजे काय? औद्योगिक अर्थशास्त्राचे महत्त्व स्पष्ट करा. [8]

ब) औद्योगिक स्थाननिश्चितीवर परिणाम करणारे घटक स्पष्ट करा. [7]



Total No. of Questions : 4]

SEAT No. :

[Total No. of Pages : 2

P5851

[6142]-215

S.Y.B.Com.

236 (J) : DEFENCE BUDGETING, FINANCE & MANAGEMENT-I
(2019 Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicate full marks.*

Q1) Attempt any five of the following. **[5×2=10]**

- a) What are Defence Services?
- b) Define defence budget.
- c) State the role of the ministry of defence.
- d) Define Management
- e) What is the union budget?
- f) What is internal security?

Q2) Attempt any four short note of the following. **[4×5=20]**

- a) Military management
- b) DOF (Defence Ordnance Factories)
- c) DPSU
- d) DDP (Department of Defence Production)
- e) OFB (Ordnance Factory Board)

Q3) Attempt any four of the following. **[4×5=20]**

- a) Write the aim of the Defence budget.
- b) What is the Defence v/s development.
- c) Explain debate on defence expenditure.
- d) Write the role of the private sector in defence.
- e) Write the role of Defence Ordnance Factories.

Q4) Attempt any two of the following. **[2×10=20]**

- a) Explain in detail the union budget of India.
- b) Write the basic concepts of Defence planning, programming in a budgeting system.
- c) Explain in detail defence management meaning, concept, Nature and scope.



P.T.O.

Total No. of Questions : 4]

P5851

[6142]-215

S.Y.B.Com.

236 (J) : DEFENCE BUDGETING, FINANCE & MANAGEMENT-I

(2019 Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 70

- सूचना :- 1) सर्व प्रश्न अनिवार्य आहेत.
2) उजवीकडील अंक गुण दर्शवितात.

प्र.1) खालीलपैकी कोणतेही पाच प्रश्न सोडवा.

[5×2=10]

- अ) डिफेन्स सर्विसेस म्हणजे काय?
- ब) संरक्षण अर्थसंकल्पाची व्याख्या द्या.
- क) संरक्षण मंत्रालयाची भूमिका सांगा.
- ड) व्यवस्थापनाची व्याख्या द्या.
- इ) केंद्रीय अर्थसंकल्प म्हणजे काय?
- फ) अंतर्गत सुरक्षा म्हणजे काय?

प्र.2) टिपा लिहा. (कोणतेही चार)

[4×5=20]

- अ) संरक्षण व्यवस्थापन
- ब) डिफेन्स ऑर्डनन्स फॅक्टरीज
- क) डी.पी.एस.यु.
- ड) संरक्षण उत्पादन विभाग
- इ) ऑर्डनन्स फॅक्टरी बोर्ड

प्र.3) खालीलपैकी कोणतेही चार प्रश्न सोडवा.

[4×5=20]

- अ) संरक्षण अर्थसंकल्पाचे ध्येय लिहा.
- ब) संरक्षण विरुद्ध विकास म्हणजे काय?
- क) संरक्षण खर्चावरील चर्चा स्पष्ट करा.
- ड) संरक्षण क्षेत्रातील खाजगी क्षेत्राची भूमिका लिहा.
- इ) डिफेन्स ऑर्डनन्स फॅक्टरीची भूमिका लिहा.

प्र.4) खालीलपैकी कोणतेही दोन प्रश्न सोडवा.

[2×10=20]

- अ) भारताचा केंद्रीय अर्थसंकल्प सविस्तर स्पष्ट करा.
- ब) संरक्षण अर्थसंकल्पीय व्यवस्थापनाची मूलभूत संकल्पना, नियोजन व प्रोग्रामिंग सविस्तर लिहा.
- क) संरक्षण व्यवस्थापन अर्थ, संकल्पना, स्वरूप आणि व्याप्ती सविस्तर स्पष्ट करा.



Total No. of Questions : 4]

SEAT No. :

[Total No. of Pages : 4

P5852

[6142]-216

S.Y.B.Com.

INSURANCE, TRANSPORT AND TOURISM - I

236 (K) : Insurance

(CBCS 2019Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicate full marks.*

Q1) A) Fill in the Blanks (Any 5)

[5]

- i) In life Insurance_____of a person is insured.
 - a) Wealth
 - b) Life
 - c) Protection
- ii) The life insurance_____starts from the day when the insured pays the first installment of the life insurance policy.
 - a) of the proposal
 - b) of the risk
 - c) of the guaranteed
- iii) Insurance is a_____.
 - a) Contract
 - b) Transaction
 - c) Auction
- iv) Which of the following is not a type of insurance.
 - a) Marine Insurance
 - b) Fire Insurance
 - c) Ownership Insurance
- v) As per the insurance contract Act, the insured person should not be_____.
 - a) Insolvent
 - b) Crazy/delusional
 - c) All of the above
- vi) Social insurance does not include the following components.
 - a) Unemployment insurance
 - b) Sickness insurance
 - c) Accident insurance

P.T.O.

- B) Match the pairs [5]
- | ‘A’ Group | ‘B’ Group |
|----------------------|---|
| i) Marine Insurance | a) Life insurance corporation |
| ii) 1956 | b) Family floater |
| iii) 1999 | c) Nationalization of life insurance sector |
| iv) Health insurance | d) Establishment of IRDA |
| v) LIC | e) Carriage of goods by ship |
| | f) Indefinite insurance |

Q2) Short Notes (Any 2) [10]

- a) IRDA
- b) Marine Insurance
- c) Life insurance contract.
- d) Insurance documents.

Q3) a) What is Life insurance? Explain the importance of life insurance. [8]

- b) Explain the procedure for taking life insurance. [7]

Q4) a) Explain the principles of general insurance. [8]

- b) Explain the role of IRDA regarding appointment of insurance agents.[7]



Total No. of Questions : 4]

P5852

[6142]-216

S.Y.B.Com.

INSURANCE, TRANSPORT AND TOURISM - I

236 (K) : Insurance

(CBCS 2019Pattern) (Semester - III)

(मराठी रूपांतर)

वेळ : 2½ तास]

[एकूण गुण : 50

- सूचना :-
- 1) सर्व प्रश्न सोडविणे आवश्यक आहे.
 - 2) उजवीकडील अंक प्रश्नांचे पूर्ण गुण दर्शवितात.
 - 3) संदर्भासाठी मुल इंग्रजी प्रश्नपत्रीका पहावी.
-

प्र.1) अ) रिकाम्या जागा भरा. (कोणत्याही 5)

[5]

- i) आयुर्विम्यात व्यक्तिचे हा विमा असतो.
 - अ) संपत्ती
 - ब) जीवन
 - क) संरक्षण
- ii) विमेदार आयुर्विम्याचा पहिला हप्ता ज्या दिवशी भरतो त्या दिवसापासून आयुर्विम्याच्या सुरवात होते.
 - अ) प्रस्तावाची
 - ब) जोखीमीची
 - क) हमीची
- iii) विमा हा एक आहे.
 - अ) करार
 - ब) व्यवहार
 - क) लिलाव
- iv) खालीलपैकी कोणता विम्याचा प्रकार नाही?
 - अ) सागरी विमा
 - ब) अग्नि विमा
 - क) मालकी हक्क विमा
- v) विमाकरार कायद्यानुसार विमा घेणारी व्यक्ती नसावी.
 - अ) दिवाळखोर
 - ब) वेडसर/ भ्रमिष्ट
 - क) वरील सर्व

- vi) सामाजिक विम्या मध्ये खालील घटक समाविष्ट नाही.
 अ) बेकारीचा विमा
 ब) आजारपणाचा विमा
 क) अपघात विमा

ब) जोडया जुळवा. [5]

गट 'अ'

- i) सागरी विमा
 ii) 1956
 iii) 1999
 iv) आरोग्य विमा
 vi) LIC

गट 'ब'

- अ) Life insurance corporation
 ब) फैमिली फ्लोटर
 क) आयुर्विमा क्षेत्राचे राष्ट्रीयकरण
 ड) आय आर डी ए (IRDA) ची स्थापना
 इ) जहाजातुन होणारी माल वाहतुक
 फ) अनिश्चित विमा

प्र.2) टिपा लिहा. (कोणत्याही 2) [10]

- अ) आय आर डी ए (IRDA)
 ब) सागरी विमा
 क) आयुर्विमा करार
 ड) विमा दस्तऐवज

प्र.3) अ) आयुर्विमा म्हणजे काय? आयुर्विम्याचे महत्त्व स्पष्ट करा. [8]

ब) आयुर्विमा उतरविण्याची कार्यपद्धती स्पष्ट करा. [7]

प्र.4) अ) सर्वसाधारण विम्याची तत्वे स्पष्ट करा. [8]

ब) विमा प्रतिनिधी नियुक्ती बाबत आय आर डी ए (IRDA) ची भूमिका स्पष्ट करा. [7]



Total No. of Questions : 6]

SEAT No. :

P5853

[Total No. of Pages : 2

[6142]-217

S.Y.B.Com.

236 - L : WEB BASE APPLICATION IN COMMERCE
Computer Programming and Application - I
(CBCS 2019 Pattern) (Semester - III) (Special) (Elective-VI)

Time : 2½ Hours]

[Max. Marks : 70

Instructions to the candidates:

- 1) *Q.No.1 and Q.No.6 are compulsory.*
- 2) *Solve any 3(Three) questions from the remaining question Nos. 2,3,4 and 5.*
- 3) *Figures to the right indicate full marks.*

Q1) A) Fill in the blanks. [5]

a) _____of the following are commonly found on web pages.

- | | |
|---------------|---------------|
| i) Internet | ii) Hyperlink |
| iii) Intranet | iv) Network |

b) _____is not an example of browser?

- i) Netscape Navigator
- ii) Mozilla Firefox
- iii) Microsoft Bing
- iv) Opera

c) Most of the government services fall under_____.

- | | |
|----------|---------|
| i) B2B | ii) B2C |
| iii) G2C | iv) C2C |

d) _____is not an Educational site?

- | | |
|------------------|--------------|
| i) Edx | ii) Coursera |
| iii) Mingacadamy | iv) Udemy |

e) HTML stands for_____.

- i) Hypertext Mailing List
- ii) Hypertext Mark Language
- iii) Hypertext Mailing Language
- iv) Hypertext Markup Language

P.T.O.

- B) Answer in Short. (Any 5) [5]
- a) Which program is used by web clients to view the web pages?
 - b) MOOC stands for?
 - c) What is a search engine?
 - d) How to insert a comment in a CSS?
 - e) Which language is used to and interactivity to HTML pages?
 - f) Write about WWW.

Q2) Answer the following questions. [15]

- a) What are the different attributes of <table> tag?
- b) Write about M-Banking.
- c) Explain different types of Websites.

Q3) Answer the following questions. [15]

- a) Write different attributes of <marquee> tag?
- b) Write about different Social Media Applications?
- c) What is WebEx?

Q4) Answer the following questions. [15]

- a) What are the different attributes of <Body> tag of HTML?
- b) Write on Types of css.
- c) Explain Server Side Scripting.

Q5) Answer the following questions. [15]

- a) Write HTML program to divide screen in to four equal sections and display sections with background colour as red, green, blue, yellow by using Frames. Layout as

- b) Write steps to create and join Google class using Google classroom.
- c) Write about browser portability.

Q6) Answer the following (Any Three) [15]

- a) Write Advantages of Google classroom.
- b) Explain Digital Marketing in detail.
- c) Explain how to hyperlink an image in web page using HTML.
- d) What are the different form controls used to design input from using HTML.



Total No. of Questions : 4]

SEAT No. :

P-5854

[Total No. of Pages : 2

[6142]-218

S.Y. B.Com.

235AVoc : COMPUTER APPLICATIONS - I

(2019 Pattern) (Semester-III) (CBCS)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates :

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.

Q1) A) Fill in the Blanks :

[5]

- a) A group of related field is called as _____.
 - i) Data
 - ii) Record
 - iii) Byte
 - iv) File
- b) The processed data is called as _____.
 - i) Information
 - ii) Metadata
 - iii) Record
 - iv) Field
- c) _____ is a characteristic of entity.
 - i) Column
 - ii) Row
 - iii) Data
 - iv) Attribute
- d) _____ is a subset of super key.
 - i) Primary key
 - ii) Candidate key
 - iii) Foreign key
 - iv) Relational key
- e) _____ is a computer language for storing, manipulating and retrieving data stored in Relational database.
 - i) C
 - ii) C++
 - iii) SQL
 - iv) JAVA

P.T.O.

B) Match the following : [5]

- | | |
|-----------------|--|
| a) CREATE Table | i) Data Control Language |
| b) INSERT | ii) Data Definition Language |
| c) COMMIT | iii) Data Manipulation Language |
| d) GRANT | iv) Assigns New name to existing table |
| e) RENAME | v) Transaction Control Language |

Q2) Write Short Notes (Any 2) : [10]

- a) Traditional File Environment
- b) E-R Modelling
- c) Data Types in SQL

Q3) Answer the following (Any 4) [20]

- a) Define DBMS. Explain the components of DBMS.
- b) Explain CREATE TABLE command with syntax and example.
- c) What is DDL? Explain in detail.
- d) Explain GROUP BY clause with syntax and example.
- e) What is Normalization? Explain in detail.

Q4) Answer the following (Any 1) [10]

- a) What is SQL? Explain the types of SQL.
- b) Explain Hierarchical, Network and relational models in DBMS.



Total No. of Questions : 4]

SEAT No. :

P-5855

[Total No. of Pages : 2

[6142]-219

S.Y. B.Com. (Vocational)

ADVERTISING AND MEDIA PLANNING

(235 B) : Advertising, Sales Promotion and Sales
Management - I

(2019 Pattern) (CBCS) (Semester - III) (Paper - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.
- 2) Figures to the right indicate full marks.

Q1) A) Fill in the Blanks :

[5]

- i) A "Target Group" means _____.
 - a) A group of seller
 - b) A group of buyers
 - c) A group of products
 - d) A group of persons to whom sales should be focused
- ii) Advantage of newspaper advertising includes.
 - a) Cheaper medium
 - b) Wide rich
 - c) Not flexible
 - d) Repetitions are monotones
- iii) The first phase in media plan is _____.
 - a) Establishment of media objective
 - b) Market analysis
 - c) Evaluation and follow-up
 - d) None of the above
- iv) Advertising is an important source of revenue to _____.
 - a) Advertisers
 - b) Public
 - c) Government
 - d) Media
- v) Evaluation of advertising effectiveness may aim at evaluating.
 - a) Sales effect of advertising
 - b) Purchase effect of advertising
 - c) Psychological effect of advertising
 - d) None of the above

P.T.O.

B) Match the following :

[5]

A

B

- | | |
|-----------------------------------|------------------------------------|
| i) Display in retail outlet | a) Print Media |
| ii) Memory test, recall test | b) Point of sale |
| iii) Space is sold for this media | c) Eye-camera test |
| iv) Discounts | d) Technique of sales promotion |
| v) It measures viewing behavior | e) Post-testing method of audience |

Q2) Short Notes on (Any 2) :

[10]

- a) Write a note on future of advertising.
- b) Components of media plan.
- c) Advertising planning.
- d) Need of measuring advertising effectiveness.

Q3) Answer the following questions (Any 4) :

[20]

- a) Explain importance of advertising research.
- b) Explain role of advertising in promotion mix.
- c) What do you mean by media planning?
- d) Write advantages of outdoor media.
- e) Write a note on target market and target audience.
- f) Pre-testing methods of measuring ad-effectiveness.

Q4) Answer the following (Any 1) :

[10]

- a) Write in detail the Working of ad-agency.
- b) Explain factors to be considered while selecting advertising media.



Total No. of Questions : 5]

SEAT No. :

P-5856

[Total No. of Pages : 3

[6142]-220

S.Y. B.Com.

235(C) : TAX PROCEDURE AND PRACTICE - I

Income Tax (Paper - III) (Vocational)

(2019 Pattern) (CBCS) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *Q1 and Q2 is compulsory.*
- 2) *Solve any Q2 from questions 3, 4 and 5.*
- 3) *Use of calculator is allowed.*
- 4) *Figures to the right indicate full marks.*

Q1) a) State true or false (any 5) :

[5]

- i) General deduction are given under section 36(1).
- ii) Transfer of asset only includes sale, exchange and relinquishment of asset.
- iii) Maximum deduction under section 80C is Rs. 1,50,000.
- iv) Remuneration received by college professor for checking the answer sheets of students of university is taxable under the head income from other sources.
- v) Maximum deduction on interest on saving account to normal individual is Rs. 15,000.
- vi) Deduction for medical insurance premium is deductible under section 80DD.

b) Fill in the blanks (any 5) :

[5]

- i) Tax audit is applicable in incase of profession if gross receipts exceeds _____.
(Rs.40,00,000, Rs.1,00,00,000, Rs.20,00,000 None of the above)
- ii) Basis of charge of business income is _____.
(Section 29, Section 30, Section 28, Section 32)

P.T.O.

- iii) Capital asset is defined under following section _____.
(Section 2(10), Section 2(11), Section 2(15), None of the above)
- iv) Super senior citizen who is _____ Year
(60 and above, 70 and above, 80 and above, 50 and above)
- v) Deduction for repayment of education loan is permissible under _____.
(Section 80G, Section 80E, Section 80GG, Section 80CCA)
- vi) Basic exemption limit for individual is _____.
(Rs.1,50,000, Rs.2,50,000, Rs.1,00,000, Rs.2.00.000)

Q2) Write short notes on (Any 2) :

[10]

- Depreciation U/S 32
- Long term capital asset
- Income from other sources
- Deduction U/S. 80TTB

Q3) The following is the Profit and Loss account of Mr. Z, Nashik for the Financial Year ending 31-3-2023.

[15]

Particulars	Amount	Particulars	Amount
To Salary	16,60,000	By Gross Profit	40,30,000
To Rent and taxes	1,60,000	By Commission	1,42,000
To Commission	1,16,000	By Sundry receipts	14,200
To Advertisement	2,15,000	By Interest on FD (Personal)	2,35,000
To Reserve for future losses	18,000	By Gift from friend	12,900
To Depreciation	2,20,000		
To Legal expenses	12,000		
To Conveyance	18,400		
To Stationery (paid in cash)	1,15,200		
To Bonus	1,16,000		
To contribution to RPF	1,12,500		
To Interest on capital	2,13,000		
To Net profit	14,58,000		
Total	44,34,100	Total	44,34,100

Additional Information :

- a) Depreciation allowable under Income Tax Rule is amounted to Rs. 2,18,000.
- b) Rent and taxes includes Rs. 18,000 as property tax on residential house of Mr. Z.
- c) Advertisement includes Rs. 1,12,000 as the cost of permanent Signboard fixed on the premises.
- d) Sundry receipts Rs. 14,000 are in respect of recovery of personal loan given to a friend of Mr. Z.
- e) Contribution by the employer to RPF due on 31-3-2023 Rs. 14,000 was deposited on 25-6-2023.

You are required to compute taxable income from business for the A.Y. 2022-23.

Q4) During the Previous Year 2022-23, Mr. Pankaj sells the following capital assets : **[15]**

Asset	Sale proceeds	Cost of Acquisition	Year of Acquisition	Fair value as on 1-4-2001
Land	Rs. 4,50,00,000	Rs. 29,50,000	1987	Rs. 1,20,00,000
Gold	Rs. 28,86,000	Rs. 2,70,000	1985	Rs. 10,26,000
Listed debenture	Rs. 2,57,000	Rs. 1,75,000	1990	Rs. 1,70,000

Compute the Taxable capital gain of Mr. Pankaj for the Assessment Year 2023-24

CII for 2001-02 -100, CII for 2022-23-331

Q5) Explain in detail with example any 5 deductions under chapter VIA of income tax Act. **[15]**



Total No. of Questions : 3]

SEAT No. :

P5857

[6142]-221

[Total No. of Pages : 2

S.Y. B.Com. (Vocational)

236(A)VOC : COMPUTER APPLICATIONS - II

(2019 CBCS Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicates full marks.*
- 3) *Draw a neat labeled diagram wherever necessary.*

Q1) A) Fill in the blanks [5]

- a) Which of the following is basic element of Computer system?
 - i) Inventory
 - ii) Tally
 - iii) Keyboard
 - iv) MSExcel
- b) The context diagram is also known as_____
 - i) Level-0 DFD
 - ii) Level-1 DFD
 - iii) Level-2DFD
 - iv) Level-3 DFD
- c) CASE is stands for_____
 - i) Computer Aid Software Engineering
 - ii) Computer Application Software Engineering
 - iii) Computer Aided Software Engineering
 - iv) Computer Analysis Software Engineering
- d) _____involves capturing of data as well as inputting it to the computer.
 - i) Output Design
 - ii) Form Design
 - iii) Process
 - iv) Input Design
- e) The first phase of SDLC is_____
 - i) Feasibility study
 - ii) System Design
 - iii) System implementation
 - iv) Problem Identification

P.T.O.

- B) State whether the following statements are True or False [5]
- a) During system analysis phase, the requirement analysis is performed.
 - b) Data Flow Diagram has three levels.
 - c) Decision Tree consists of two parts.
 - d) Questionnaire is a fact finding technique.
 - e) The classical waterfall model always provides feedback path to previous phases.

Q2) Solve the following questions any Four out of Five [20]

- a) Write note on Feasibility Study.
- b) Explain in brief the element of a systems Interface.
- c) What is System Analyst? Explain.
- d) How is Incremental Model different from Spiral Model?
- e) Explain briefly Form design in System Analysis.

Q3) Solve the following questions any Two out of Three [20]

- a) Write a short note on SDLC (System Development Life Cycle)
- b) What do you understand by Decision Tree?
- c) Write a note on Waterfall Model.



Total No. of Questions : 4]

SEAT No. :

P5858

[6142]-222

[Total No. of Pages : 2

S.Y. B.Com. (Vocational)

**236 (B)VOC : ADVERTISING SALES PROMOTION & SALES
MANAGEMENT - II**

**Personal Selling & Salesmanship
(2019 Pattern) (Semester - III) (Paper - IV)**

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) All questions are compulsory.*
- 2) Figures to the right indicates full marks.*

Q1) A) Fill in the blank [5]

- a) In this price element of product is taken into consideration.
 - i) Product life cycle
 - ii) Price Marketing Mix
 - iii) Propaganda
 - iv) Branding
- b) Loyalty is _____ quality of salesman.
 - i) Easy
 - ii) Character
 - iii) Mental
 - iv) Physical
- c) He informs customer about various features of the product or services.
 - i) Sales person
 - ii) Advertising
 - iii) Marketing
 - iv) Communicator
- d) When customers are divided as per their geographical area it is _____ Segmentation
 - i) Geographic
 - ii) Selling motives
 - iii) Demographic
 - iv) Simple
- e) When customers are divided as per Income of customer it is called as _____.
 - i) Benefit
 - ii) Volume
 - iii) Demographic
 - iv) Geographic

P.T.O.

B) Match the Pairs: [5]

- | | |
|-----------------------------------|--------------------------|
| a) Values and beliefs | i) Tea Brand |
| b) Imagination | ii) Market segmentation |
| c) Indoor | iii) Quality of salesman |
| d) Getting feedback about product | iv) Type of salesperson |
| e) Wagh Bakari | v) Duty of salesperson |

Q2) Write short notes on (any 2) [10]

- a) Promotion Mix
- b) Disadvantages of personal selling
- c) Meaning and concept of Market segmentation
- d) Product Mix

Q3) Answer the following (any 4) [20]

- a) Place Mix
- b) Objectives of personal selling
- c) Basis of market segmentaton
- d) Product classification
- e) Branding
- f) Advantages of personal selling

Q4) Answer the following (any 1) [10]

- a) State and explain qualities of successful salesman.
- b) State and explain various types of sales persons.



Total No. of Questions : 4]

SEAT No. :

P5859

[6142]-223

[Total No. of Pages : 2

S.Y. B.Com. (Vocational)

236 (C)VOC : TAX PROCEDURE & PRACTICES
Goods & Services Tax and Profession Tax (Paper - II)
(CBCS 2019 Pattern) (Semester - III)

Time : 2½ Hours]

[Max. Marks : 50

Instructions to the candidates:

- 1) *All questions are compulsory.*
- 2) *Figures to the right indicates full marks.*

Q1) A) Choose appropriate answer (Any Five) [5]

- a) In case of composite supply, the tax rate is applicable on_____.
 - i) Ancillary supply
 - ii) Respective supply
 - iii) Principal supply
 - iv) All of the above
- b) Supply of goods in the course of import into the territory of India is treated as_____.
 - i) Import Supply
 - ii) Export Supply
 - iii) Interstate Supply
 - iv) None of the above
- c) _____shall be the value of supply of goods and services.
 - i) Negotiation Value
 - ii) Transaction value
 - iii) Market Value
 - iv) Cost of supplies
- d) GST was introduced in India with effect from_____.
 - i) 1st June 2017
 - ii) 1st June 2018
 - iii) 1st July 2017
 - iv) 1st April 2017
- e) _____factors differentiating composite supply & mixed supply.
 - i) Nature of bundling
 - ii) Existence of principal supply
 - iii) Rates
 - iv) Both (i) & (ii)
- f) An employer can file revised return of profession tax within_____months from the end of the year.
 - i) 1
 - ii) 2
 - iii) 3
 - iv) 6

P.T.O.

- B) State whether the following statement is TRUE or FALSE [5]
- a) GST has subsumed the central excise duty which was imposed and collected by Central Government.
 - b) Members of armed forces of Union serving in the State are not exempt from payment of profession tax.
 - c) In the case of supply of services, the supplier may not opt for Rule 31 ignoring Rule 30 of the CGST Rules.
 - d) Supply of services having place of supply in Nepal, against payment in Indian Rupees, is taxable under GST.
 - e) GST has subsumed the luxury tax and entry tax which were imposed and collected by Local Government.

Q2) Write Short Notes on (Any Two) [10]

- a) Pure Agent
- b) Transaction Value
- c) Aggregate turnover
- d) Returns under profession tax

Q3) Answer the following questions (Any Four) [20]

- a) How will you classify supply of goods or services under GST?
- b) How to ascertain the time of supply of services?
- c) What are the exempted services from GST?
- d) What are the rules for switching over from composition Scheme?
- e) What are the provisions of Payment of tax under profession tax?
- f) What are the benefits of availing Composition Scheme?

Q4) Answer any One of the following questions. [10]

- a) Explain the reverse charge mechanism in short.
- b) Explain the provisions of Registration under profession tax.



Total No. of Questions : 5]

SEAT No. :

P8293

[Total No. of Pages : 4

[6142]-224

S.Y. B.Sc. (Regular)/ B.C.S./ B.A./ B.Com./ B.Sc. (Comp. Sci.)/

B.Sc. Animation

239-AECC - 1 : ENVIRONMENTAL AWARENESS

(2019 Pattern) (Semester - III)

Time : 2 Hours]

[Max. Marks : 35

Instructions to the candidates:

- 1) *Question 1 is compulsory.*
- 2) *Solve any Three questions from Question No. 2 to Question No.5.*
- 3) *Question No.2 to Question No.5 carry equal marks.*

Q1) Attempt any FIVE of the following.

- a) What is Green media? Give one example of Green media? [1]
- b) What is climax community? [1]
- c) What is Genetic diversity? [1]
- d) What is Ground water aquifer? [1]
- e) What is mean by flood? [1]
- f) Define ecology? [1]

Q2) Answer the following.

- a) What is sustainability? What are the advantages of sustainable development? [6]
- b) How Anthropogenic Activities responsible for soil erosion? [4]

Q3) Answer the following.

- a) What is renewable resources? Give detailed account of energy sources.[6]
- b) What are the effect of over-exploitation of surface and ground water.[4]

P.T.O.

Q4) Answer the following.

- a) Justify “India as a mega diversity Nation.” [6]
- b) With an example explain impacts of mining on forest and give its solution. [4]

Q5) Write a short note on Any Four of the following. [10]

- a) Impacts of growing energy needs. [2½]
- b) Ecological Benefits of Ecosystem. [2½]
- c) Ex-situ conservation of Biodiversity. [2½]
- d) Food Web. [2½]
- e) Hot-spots of Biodiversity. [2½]
- f) Lotic Ecosystem. [2½]



Total No. of Questions : 5]

P8293

[6142]-224

**S.Y. B.Sc. (Regular)/ B.C.S./ B.A./ B.Com./ B.Sc. (Comp. Sci.)/
B.Sc. Animation**

**239-AECC - 1 : ENVIRONMENTAL AWARENESS
(2019 Pattern) (Semester - III)
(मराठी रूपांतर)**

वेळ : 2 तास]

[एकूण गुण : 35

- सूचना :- 1) प्रश्न 1 अनिवार्य आहे.
2) प्रश्ना क्र. 2 ते प्रश्न क्र. 5 यापैकी कोणतेही 3 प्रश्न सोडविणे.
3) प्रश्न क्र. 2 ते प्रश्न क्र. 5 समान गुण आहेत.

प्र.1) खालीलपैकी कोणतेही पाच प्रयत्न करा.

- | | |
|--|-----|
| अ) ग्रीन मीडिया काय आहे? ग्रीन मीडियाचे उदाहरण द्या. | [1] |
| ब) कलायमॅक्स समुदाय म्हणजे काय? | [1] |
| क) अनुवांशीक विविधता काय आहे? | [1] |
| ड) भुजलसाठा म्हणजे काय? | [1] |
| इ) पुर म्हणजे काय? | [1] |
| फ) पर्यावरणाची व्याख्या सांगा. | [1] |

प्र.2) खालील प्रश्नांची उत्तरे द्या.

- | | |
|---|-----|
| अ) शाश्वत विकास म्हणजे काय? शाश्वत विकासाचे फायदे काय आहेत? | [6] |
| ब) मातीची धुप होण्यास मानववंशीय क्रियाकलप कसे जबाबदार आहेत? | [4] |

प्र.3) खालील प्रश्नांची उत्तरे द्या.

- | | |
|--|-----|
| अ) नविकरणीय संसाधने म्हणजे काय? उर्जा संसाधनांवर सविस्तर तपशील द्या. | [6] |
| ब) भु-पृष्ठीय आणि भुजलाच्या अतिवापराचा काय परिणाम होतो. | [4] |

प्र.4) खालील प्रश्नांची उत्तरे द्या.

- अ) “भारत हा जैवविविधता पूर्ण देश आहे,” स्पष्ट करा. [6]
- ब) खाणकामांचे जंगलांवर होणारे परिणाम उदाहरणासह स्पष्ट करा आणि त्याचे उपाय सांगा. [4]

प्र.5) खालीलपैकी कोणत्याही चारवर एक छोटी तीपा लिहा. [10]

- अ) वाढता उर्जावापर आणि त्याचे परिणाम [2½]
- ब) परिसंस्थेचे पर्यावरणीय फायदे [2½]
- क) कृत्रीम अधिवासातील जैवविविधता संगोपन / संवर्धन [2½]
- ड) अन्न जाळे [2½]
- इ) जैवविविधता समृद्ध ठिकाणे [2½]
- फ) नदी परिसंस्था [2½]

